

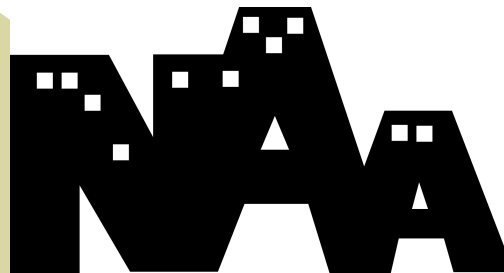
National Apartment Association

The National Apartment Association (NAA) is America's leading advocate for quality rental housing. NAA's mission is to serve the interests of multi-family owners, managers, developers and suppliers and maintain a high level of professionalism in the multifamily industry to better serve the rental housing needs of the public.

NAA is a federation of 163 state and local affiliates, comprised of more than 28,000 multifamily housing companies representing more than 4.7 million apartment homes throughout the United States and Canada.

The CAS designation is one of six nationally recognized programs for leasing professionals, on-site managers, maintenance professionals, multi-site supervisors and industry suppliers.

The Education Department provides industry training products and support to members across the United States. Contact them for more information about available programs and training development..



National Apartment Association

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National Apartment Association

**CERTIFIED
APARTMENT
SUPPLIER**

*Building stronger partnerships
between owners and suppliers*



Tel: 703-518-6141
www.naahq.org

Earn recognition as an Industry Professional

Increase your effectiveness by understanding the goals of the multifamily professionals you serve. Because the CAS curriculum is drawn directly from the CAM (Certified Apartment Manager) curriculum, you will share the learning process with area onsite professionals, many of whom you already have an established relationship. In class, you will gain a new understanding of the challenges facing your customer, the apartment manager. At the same time, you will have a new opportunity to share your experiences as a multifamily industry supplier who meets with hundreds of apartment managers.



You will enhance and advance your own career by demonstrating your commitment to education and higher standards of excellence. All this at the same time your build partnerships and network on group activities and assignments.

Make a Difference!

The programs are ideal for new salespeople as well as veterans of the industry.

REQUIRED PROGRAMS

The CAS program requires attendance at four programs. Three of the nine core programs in the CAM curriculum are required for the CAS designation. These programs are:

- Marketing
- Risk Management
- Financial Management

ELECTIVE PROGRAMS

The remaining program may be selected from the following options:

- Fair Housing
- Management for Residential Issues
- Human Resource Management
- Legal Responsibilities
- Property Maintenance for Managers
- Adding Value with Technology



Learn more about the industry you love!

Courses are offered at local and state affiliates as well as at the annual National Education Conference. They may be taken in any order.

Candidacy requirements include completion of the CAS Candidacy

Application and the Agreement (both are available on the NAA website). The designation is renewable each year with the submission of three continuing education credits (CEC's) and renewal dues.



Don't wait another minute! Begin this valuable step towards your future today! We guarantee you'll see your role in this industry in a whole new way.

Partner with those you serve!

Contact your local affiliate or the National Apartment Association for schedules and programs in your area. We're happy to help you with any concerns or questions you may have. We want you to be successful!

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