

Detroit Metropolitan Apartment Association Presents...

National Speaker Cynthiann King

212 DEGREE LEASING

Date: Wednesday, September 26th, 2007

Time: 9:00 a.m. - 12 Noon

Location: Glen Oaks Country Club

(30500 W.13 Mile Rd. Farmington Hills, MI)

Speaker: National Speaker, Cynthiann King

Cost: \$65 Members / \$95 Non-Members

Full Day Cost: \$115 Members / \$175 Non-Members

Full Day Session Includes:

“Building Your Team for Outstanding Results” from 1-4pm



Attendees will learn how to:

- 🔥 Heat up contacts with the prospect with HOT leasing tools, actions and statements
- 🔥 Set the leasing temperature to boiling with SIZZLING solutions linked to the sale
- 🔥 Keep the fever burning with BLAZING selling techniques for fired-up closing ratios
- 🔥 CLOSE, CLOSE, and CLOSE at perfect temperatures for future residents
- 🔥 Maintain the right WARMTH for follow-through and referrals

Please RSVP Today - Fax to 248-594-9804

No Shows Will Be Billed

Company Name _____

Street Address, City, State, Zip _____

Phone _____

Fax _____

E-mail Address _____

Please List Individual Names Attending

I will attend:

212 Degree Leasing

Building Your Team for Outstanding Results

Both Seminars for Full Day!

Fax to 248-594-9804 or **e-mail** attendees names to **info@dmaa.net** or **call** 248-594-9803.
Please make checks payable to DMAA and reference Membership Breakfast; bring to meeting or mail to
DMAA, 30700 Telegraph Rd., Suite 2665, Bingham Farms, MI 48205 (NL)

Detroit Metropolitan Apartment Association Presents...

National Speaker Cynthiann King

BUILDING YOUR TEAM FOR OUTSTANDING RESULTS

Date: Wednesday, September 26th, 2007

Time: 1:00 p.m. - 4:00 p.m.

Location: Glen Oaks Country Club

(30500 W.13 Mile Rd. Farmington Hills, MI)

Speaker: National Speaker, Cynthiann King

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"212 Degree Leasing" from 9:00 a.m. - 12 Noon

Spend
the Full Day with
Cynthiann King! With
212 Degree Leasing in the
Morning and Team Building
in the afternoon
Don't Miss this Rare
Opportunity to get 2
dynamic seminars
in one day!

Attendees will learn:

- Gain first hand tips to true team success
- Discover what today's employee seeks in a team leader
- Uncover the secrets to team triumphs
- Learn how to avoid team drops, drop-outs, pouts and put-downs
- Gain team building advantages with practical activities
- Jumpstart your team cohesiveness ASAP
- Who Should Attend? All Supervisors including; Managers, Department Heads, Assistant Managers, Owners, Team Leaders, and Vice President's

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