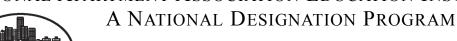
DETROIT METROPOLITAN APARTMENT ASSOCIATION & NATIONAL APARTMENT ASSOCIATION EDUCATION INSTITUTE PRESENT







Available!



Certified Apartment Supplier

September 3, & October 7 and 14, 2008 Runs concurrently with the CAM Program. Candidates must complete 4 modules.

Elective Days: September 4, 23, 24, & October 1 and 15, 2008

Suppliers are important liaisons to the multifamily housing industry. Increase your effectiveness by understanding the goals of the Multi-Family Professionals you serve. This course is designed as an opportunity for Suppliers to hear the everyday challenges faced by the Apartment Manager customer. Because the CAS curriculum is drawn directly from the CAM curriculum, you will share the learning process with area onsite professionals

The course is ideal for new salespeople as well as veterans of the industry. Benefits of completing this course are being listed as an NAA designate, annual subscription to UNITS magazine, discounted prices for industry products, designation certificate, pin and wallet card.

Required modules are:

Risk Management, October 7 Financial Management, October 14 Management of Residential Issues, September 3

Elective modules are:

Community Analysis, October 15 Human Resource Management, September 4 Fair Housing, September 24

Legal Issues, September 23 Marketing, September 30 Property Maintenance, October 1





Cost: \$425 for Members/ \$625 for Non-Members

Location: DMAA Training Center

30700 Telegraph Road, Suite 2665, Bingham Farms MI 48025

Hours: 9:00 a.m. to 5:00 p.m.

Company		
Street Address, City, State	e, Zip	
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	Please List Individua	al Names of those attending:
Make payme		elegraph Rd., Suite 2665, Bingham Farms, MI 48025 4 <i>S."</i> Pre-payment is required.
Enclosed payment: Check #	Amount \$	Are vou a DMAA Member?