

DETROIT METROPOLITAN APARTMENT ASSOCIATION &  
NATIONAL APARTMENT ASSOCIATION EDUCATION INSTITUTE PRESENT  
A NATIONAL DESIGNATION PROGRAM



All New  
Program!!

Sponsor Ops  
Available!

## Certified Apartment Supplier

**September 3, & October 7 and 14, 2008**

*Runs concurrently with the CAM Program. Candidates must complete 4 modules.*

**Elective Days: September 4, 23, 24, & October 1 and 15, 2008**

Suppliers are important liaisons to the multifamily housing industry. Increase your effectiveness by understanding the goals of the Multi-Family Professionals you serve. This course is designed as an opportunity for Suppliers to hear the everyday challenges faced by the Apartment Manager customer. Because the CAS curriculum is drawn directly from the CAM curriculum, you will share the learning process with area onsite professionals

The course is ideal for new salespeople as well as veterans of the industry. Benefits of completing this course are being listed as an NAA designate, annual subscription to UNITS magazine, discounted prices for industry products, designation certificate, pin and wallet card.

*Required modules are:*

**Risk Management, October 7**

**Financial Management, October 14**

**Management of Residential Issues, September 3**

*Elective modules are:*

**Community Analysis, October 15**

**Legal Issues, September 23**

**Human Resource Management, September 4**

**Marketing, September 30**

**Fair Housing, September 24**

**Property Maintenance, October 1**

Show Clients  
you CARE about  
their Industry!

Make 2008  
YOUR CAS  
YEAR!

**Cost: \$425 for Members/ \$625 for Non-Members**

**Location: DMAA Training Center**

*30700 Telegraph Road, Suite 2665, Bingham Farms MI 48025*

**Hours: 9:00 a.m. to 5:00 p.m.**

**Fax to 248-594-9804 or e-mail attendees names to [info@dmaa.net](mailto:info@dmaa.net)**

Company \_\_\_\_\_

Street Address, City, State, Zip \_\_\_\_\_

Phone \_\_\_\_\_

Fax \_\_\_\_\_

E-mail address \_\_\_\_\_

*Please List Individual Names of those attending:*

\_\_\_\_\_  
\_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

Make payment to: "DMAA" and mail 30700 Telegraph Rd., Suite 2665, Bingham Farms, MI 48025

Please reference: "CAS." Pre-payment is required.

Enclosed payment: Check # \_\_\_\_\_ Amount \$ \_\_\_\_\_ Are you a DMAA Member? \_\_\_\_\_

# Register and Pay Online!!