THE DETROIT METROPOLITAN APARTMENT ASSOCIATION & THE WASHTENAW AREA APARTMENT ASSOCIATION Presents...



Take Charge.



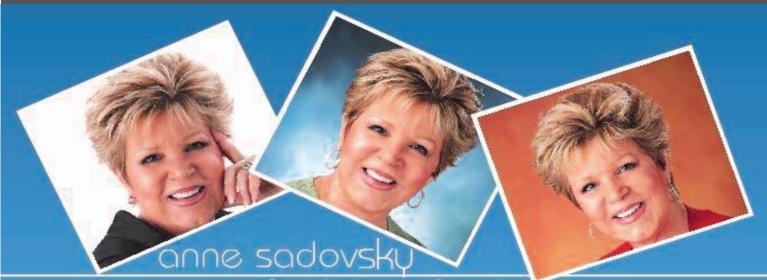
Leasing & Keeping Your Residents...It's Everyone's Job

Buyers are buying differently, however many of us are still trying to sell the same old way! This session is a wake up call...Maybe it's time to ask yourself some tough questions; Are we generating traffic? Are we doing outreach? Do we know how to close the sale?

Join us for this dynamic program and learn (or re-learn!) how to sell to today's client in a soft market and keep the residents you have.

Wednesday, May 25th 9:00 a.m. - 12:00 p.m.

Suburban Collection Showplace (Formerly Rock Financial) - 46100 Grand River, Novi, MI 48374



a "standing ovation" speaker

Anne Sadovsky, CSP
Certified Speaking Professional
The National Speakers Association
Legends Award Recipient



Anne Sadovsky is the owner of a Dallas based marketing, consulting and seminar firm-where she and her associates provide training, keynotes and counsel to a variety of industries, businesses and associations. Her expertise in multifamily

Housing makes her a sought after consultant and trainer. As a consultant, Anne has literally saved and made apartment owners and developers millions of dollars. Her training tapes and seminars have educated thousands.

Anne is a nationally sought after speaker and trainer so don't miss this rare opportunity to attend this dynamic program

Bring your entire team for this educational and inspirational presentation!

\$59 members

SEATING IS LIMITED. REGISTER TODAY!

NAME			\$89 non-members
COMPANY			NON MEMBERS MUST PRE-PAY
ADDRESS	CITY /ST	ZIP _	
PHONE	 EMAIL _		